



## **MBR Pathways® of Leadership**

**A program of MBR Coaching & Training**

Your leaders shape the direction of your company through their vision for success. Are you investing in developing your leaders?

**Objective:** The Pathways® of Leadership program is an innovative, intensive leadership development program designed for executives who influence the direction of their organization, staff, clients and/or peers.

Pathways® of Leadership is holistic in scope and long-range in view. Through diverse learning modes, participants will increase their ability to effectively lead their organizations. Participants will engage in mutual learning activities through peer learning and small group work. They will learn how to take care of themselves as individuals and as organizational leaders, renew their connection to their passion and purpose in work, and develop a deeper awareness of their personal leadership strengths and needs.

In this program, participants will:

- Increased self-awareness as a leader;
- Greater skill in leading from one's personal strengths;
- Improved ability to build strong and productive relationships with diverse stakeholders;
- Develop a flexible leadership style to meet the motivational needs of others;
- Learn how to coach, engage and communicate more powerfully.
- Renewed sense of excitement and purpose in work;
- Strengthened skills for creating and leading positive change;
- Become clearer as to their blocks and challenges to exercising leadership.
- Greater skill in balancing work and personal life, and maintaining personal wellness;
- Apply the basic essentials of Pathways of Leadership: Alignment, Awareness, Action, Achievement
- Personal plan for moving forward as a leader.

### **Our Belief in Leaders**

- Have Passion
- Take Initiative
- Demonstrate Authenticity and Emotional Intelligence
- Adapt their Leadership Style
- Hold a Compelling Vision
- Influence Change and Growth
- Build Trust and Respect
- Challenge the Status Quo
- Model Positive Behavior & Attitude

### **Why MBR Pathways® of Leadership?**

While there are many approaches to training in leadership, they differ widely in their depth and duration of impact. Pathways® of Leadership offers a highly effective, in-depth, experientially-based program for leaders who want to take their careers and organizations to new levels and to increase their contributions to their organizations and communities. This can be experienced as classroom based or customized through one-to-one coaching to meet the particular needs of an individual.

We are not theorists, but practitioners. We have proven experience successfully leading sales teams in the corporate and nonprofit sectors. We have partnered with companies that boldly created culture shifts, allowing them to rise above others in the market, establish long-term alliances and build sustainable businesses. We have trained executives at all levels of an organization and claim, no matter where you are lies a leader inside. It is up to you to awaken it.

**Clients include:** American Cancer Society, American Express, Chevron, Ernst & Young, Genentech, Marin Community Foundation, Oracle (PeopleSoft), San Jose State University, The Gap, Wasatch Advisors